



Planning for life's big moments

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Will you be ready?



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Planning for life's big moments



Relationships



Making a large purchase



Education planning



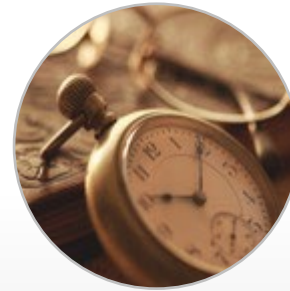
Retirement



Change in health



Aging and caregiving

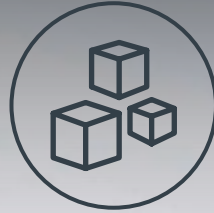


Legacy

Financial confidence means being prepared for dreams and detours alike



Work with trusted professionals



Get organized



Make a plan



Proceed with confidence



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Relationships

CONSIDERATIONS AS YOU COMBINE LIVES

How will you **share expenses and assets**? • Have you discussed sharing debt? • What are the **tax implications**? • Whose health care plans will you use? • Have you updated your **beneficiary designations**? • Should you change your health care proxy?

Divorce and remarriage

 1,000,000+

people experienced
remarriage in 2021.¹

 670k+

couples who divorce
per year.²

¹ Source: Westrick-Payne, K. K. (2023). Remarriage rate, 2021. Family Profiles, FP-23-19. National Center for Family & Marriage Research.

² Source: Centers for Disease Control and Prevention, 2022.

SEPARATING ASSETS



Get organized

- Legal advice is different than financial advice.



Make a plan

- Work together with trusted professionals, friends, and family.
- Understand implications to dividing retirement accounts and Social Security benefits.

Making a large purchase

Is a large purchase on the horizon?



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PURCHASING A SECOND HOME

How will you pay for taxes, maintenance, and insurance costs? • Have you considered the real estate market should you decide to sell later? • How far are you willing to travel? • What is your time frame? Do you plan to finance all or part of the purchase?

PLAN YOUR FUTURE TOGETHER



Get organized

- Carefully review your existing assets, check your credit score, and make a list of the pros and cons of borrowing.



Make a plan

- Identify any trade-offs that may be necessary in order to make the purchase possible.
- Ensure that the purchase doesn't upset other key goals, such as saving for your retirement.

Education planning

SENDING A CHILD TO COLLEGE

How will you **pay for college expenses**? • Have you discussed what you expect your child to contribute? • How much should you **save**? • When should you start saving? • How does a **529 plan** work? • What are the tax implications?

Critical conversations

38%

Of parents with older high school children have not yet talked to them about how they will contribute to paying for college.

Parents plan to cover an average of

67%

of the total cost of college.

Comparing college savings options

How do college savings compare?

There are many investment accounts you can use to help save for a child's education that differ in features and benefits. Here are three types of accounts that many families consider:

529

College Savings Plan

These tax-advantaged accounts are designed to pay for qualified education expenses. They can be used for a student of any age.

UGMA/UTMA

Uniform Gifts to Minors Act/Uniform Transfers to Minors Act Accounts

Invested in the child's name, custodial accounts can be used for any expense for the benefit of the child.

The Coverdell Education Savings Account

Invested in the child's name, custodial accounts can be used for any expense for the benefit of the child.

Units of the Portfolios are municipal securities and may be subject to market volatility and fluctuation.

If you or the designated beneficiary is not a resident of the state sponsoring the 529 college savings plan, you may want to consider, before investing, whether your state or the designated beneficiary's home state offers its residents a plan with alternate state tax advantages or other state benefits, such as financial aid, scholarship funds, and protection from creditors.

GET COLLEGE SAVINGS ON TRACK



Get organized

- Start conversations and talk about expectations with your family early on.
- Work with a financial representative to explore college savings account options such as a 529 plan.



Make a plan

- Treat college savings like paying a bill, making automatic monthly deposits into a dedicated college savings account.
- Don't neglect other financial goals like saving for retirement.

Dollar cost averaging does not ensure a profit or guarantee against a loss.

Retirement

ASSERT CONTROL

What are **your expenses**? • How will you pay for health care? • What other **income sources** do you have? • Has your risk tolerance changed?

Know your expenses

33%



Housing

17%



Transportation

13%



Food

8%



Health Care

Source: Data illustrates the percentage of total income the average household spends on food, housing (including utilities), transportation, and health care. Data is based on the 2023 Consumer Expenditure Survey by the Bureau of Labor Statistics (BLS). See Important Information slide for methodology.

RETIRING WITH CONFIDENCE



Get organized

- Identify your lifestyle goals.
- Understand your guaranteed income sources, assets, and expenses.



Make a plan

- Work with a financial representative to connect your dreams with your means.

Change in health

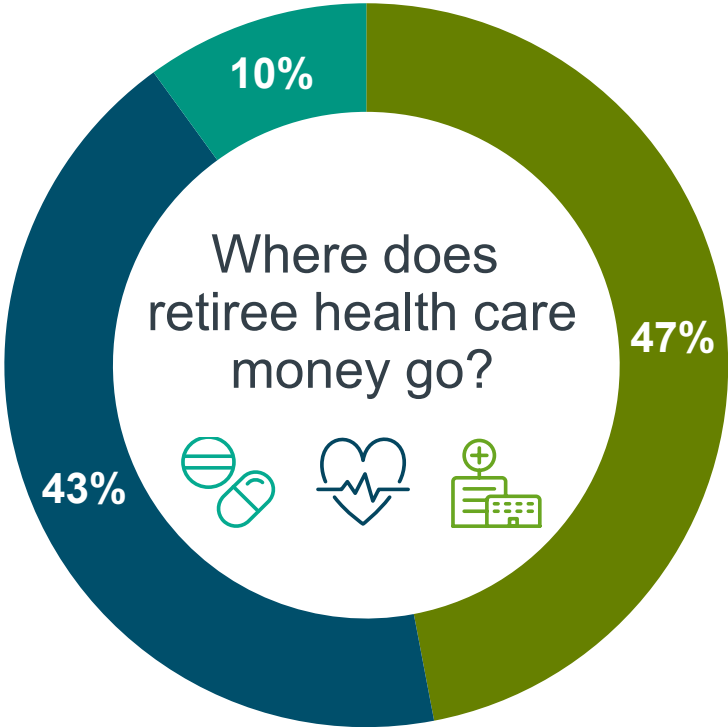
Can you afford to be healthy in retirement?



\$330,000

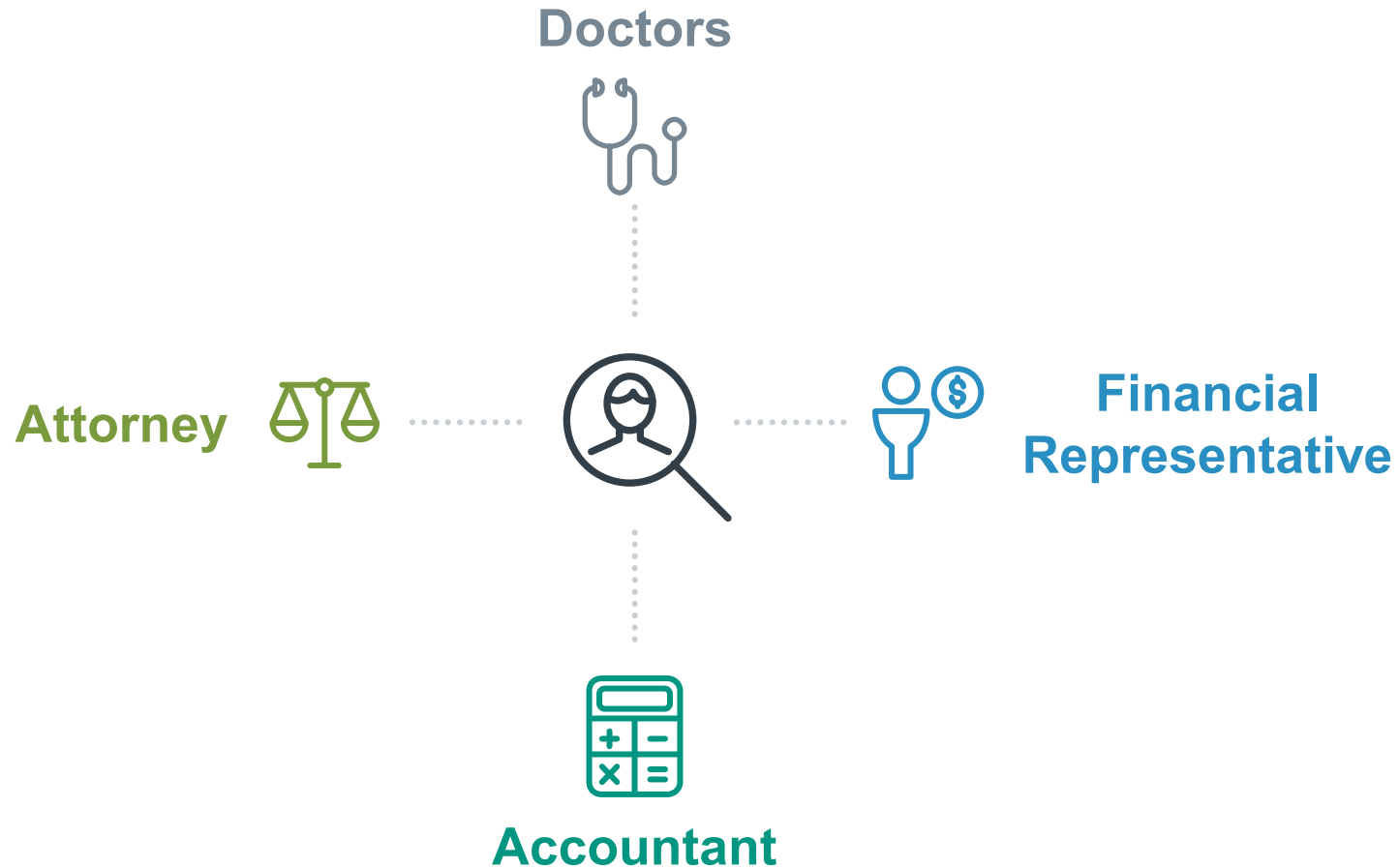
Approximate savings needed
to cover health care expenses

Navigating Medicare



- **Other medical expenses, including:** co-payments, coinsurance, and deductibles for doctor and hospital visits
- **Medicare Part B and Part D premiums:** doctor appointments and hospital visits
- **Generics, branded drugs, specialty drugs**

Your team of professionals



KNOW THE COST OF HEALTHY LIVING

What are **your health needs**? • Do you still have health care coverage from an employer? • Is there a **gap to Medicare**? • Can you utilize an HSA? Is long-term care appropriate for you?

THE REALITIES OF HEALTH CARE



Get organized

- Identify your current health benefits.
- Know your long-term care options.
- Recognize that the perception of health care costs may be different than the reality.
- Gather key documents, including health care proxy.



Make a plan

- Work with your trusted team to live a healthy lifestyle.
- Don't lose sight of your own financial goals.

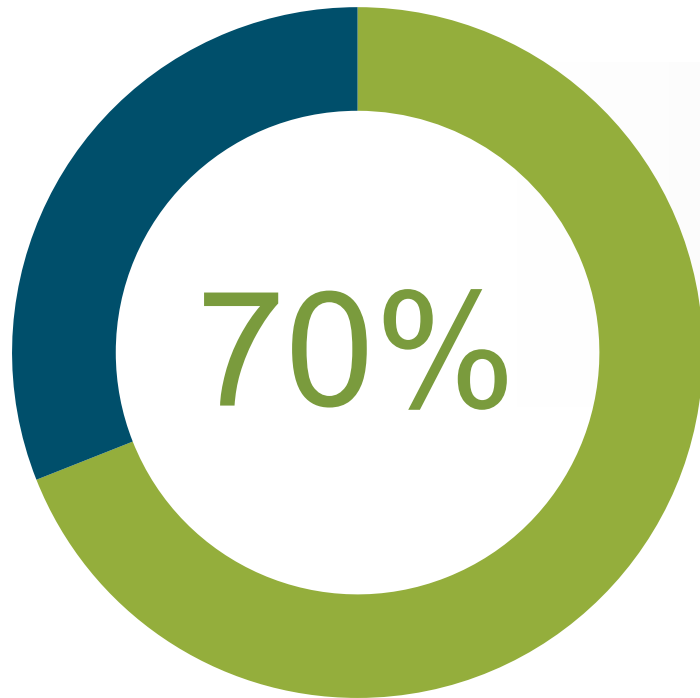
You want to be concerned about the treatment, not the payment.

Aging and caregiving

CARING FOR A LOVED ONE

Who will be the **financial caregiver**? • What is the potential impact to your income and savings? Will care responsibilities be **shared with other family members**? • Does your loved one have important documents accessible? • What are the **housing options**?

Caring for an aging loved one?



of caregivers admit to being so focused on caregiving duties they put off addressing their own needs

Among caregivers for adults:

- **33%** permanently lost or reduced their source of work income
- **44%** took on their care responsibilities by default
- **26%** report personal burnout

As a caregiver, you can provide help in many ways

Taking stock of available resources.

Review existing resources, such as Medicare, other insurance, and income from pensions, Social Security, and savings. Consult your local Area Agency on Aging for information on other potential resources.

Becoming a health care advocate.

The health care system can be confusing at best. Having one person keeping track of everything can help ensure nothing falls through the cracks.

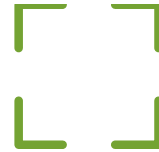
Exploring care options.

From independent living communities to home health care to memory care, you can help your loved ones find the support they need.

But self-care is equally important



Accept that
you're human



Set boundaries



Identify your
own needs



Find help

MAKE A PLAN TOGETHER



Get organized

- Encourage your loved ones to complete key documents, including a living will, HIPPA authorization, and a health care proxy or durable power of attorney.



Make a plan

- Talk with your family about goals for care, management of household duties, and other needs of aging parents.

Legacy

Are you prepared?

92%

Say it's important to discuss their end-of-life care



32%

Have had a conversation with their loved ones

CONVERSATIONS TO HAVE

Is there a **current will**? • Are account beneficiaries current? • Who is **your personal representative**? • Does your family know where key documents can be found?

INHERITANCE BASICS



Get organized

- Settling investment accounts, trusts, life insurance, and forms of guaranteed income can be complicated.
- Understanding what to expect when transferring different asset types is vital.



Make a plan

- Family meetings can facilitate dialogue.

Life is a journey

Having trusted support elevates many of life's moments and makes getting through the difficult ones a bit easier.

Give yourself the gift of financial confidence.
Make an appointment with your financial representative today.

Important Information

Slide 16

The 2024 Fidelity College Savings Indicator Study surveyed parents with college-bound children of all ages. Parents provided data on their current and projected household asset levels, including college savings, use of an investment advisor, and general expectations and attitudes toward financing their children's college education. Using Fidelity's proprietary asset-liability modeling engine, the company calculated future college savings levels per household against anticipated college costs. The results provided insight into the financial challenges parents face in saving for college. Any mentions of children "nearing college" refer to questions for parents of children either 15 years of age or older or 10th grade and higher. Data for the Indicator (number of children in household, time to matriculation, school type, current savings and expected future contributions) was collected by Boston Research Technologies, an independent research firm, through an online survey from April 15–May 7, 2024, of 1,985 families nationwide with children high school age and younger who are expected to attend college or other further education. The survey respondents had household incomes of at least \$30,000 a year or more and were the financial decision-makers in their household. Respondents are weighted to correct for any imbalances between the sample and the population of parents intending to send their children to college. College costs were sourced from the College Board's Trends in College Pricing 2023. Future assets per household were computed by Strategic Advisers LLC (Strategic Advisers), a registered investment adviser and a Fidelity Investments company. Within Fidelity's asset-liability model, Monte Carlo simulations were used to estimate future assets at a 75 percent confidence level. The results of the College Savings Indicator may not be representative of all parents and students meeting the same criteria as those surveyed for the study.

Slide 21

Information on the methodology used to calculate and collect CE data is available at <https://www.bls.gov/news.release/pdf/cesan.pdf>. General articles and research papers using CE data are in the CE research library at <https://www.bls.gov/cex>.

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The 2024 Retiree Health Care Cost estimate is based on a single person retiring in 2024, 65-years-old, with life expectancies that align with Society of Actuaries' RP-2014 Healthy Annuitant rates projected with Mortality Improvements Scale MP-2021 as of 2022. Actual assets needed may be more or less depending on actual health status, area of residence, and longevity. Estimate is net of taxes. The Fidelity Retiree Health Care Cost Estimate assumes individuals do not have employer-provided retiree health care coverage, but do qualify for the federal government's insurance program, original Medicare. This calculation takes into account Medicare Part B base premiums and cost-sharing provisions (such as deductibles and coinsurance) associated with Medicare Part A and Part B (inpatient and outpatient medical insurance). It also considers Medicare Part D (prescription drug coverage) premiums and out-of-pocket costs, as well as certain services excluded by original Medicare. This estimate does not include other health-related expenses, such as over-the-counter medications, most dental services and long-term care.

Slide 31

The 2022 Fidelity Investments® American Caregivers Study presents findings from a nationwide survey of 766 U.S. adults ages 18+ who have current caregiving responsibilities for a family member or loved one with special health care needs or expect to in the future. Interviewing for this survey was conducted May 20–30, 2022, by Engine Insights, Inc., which is not affiliated with Fidelity Investments. The results of this survey may not be representative of all adults meeting the same criteria as those surveyed for this study.



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